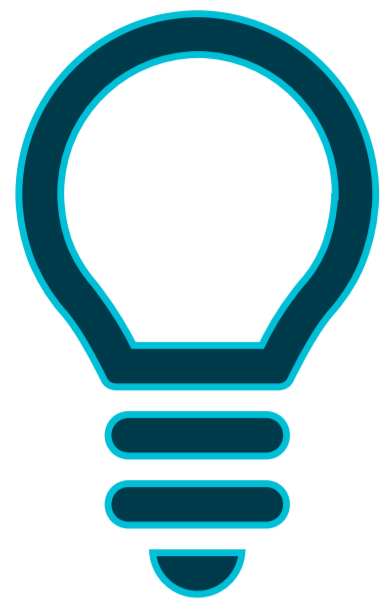


TUSK Partners is the Premier Dental Sell-Side Advisor



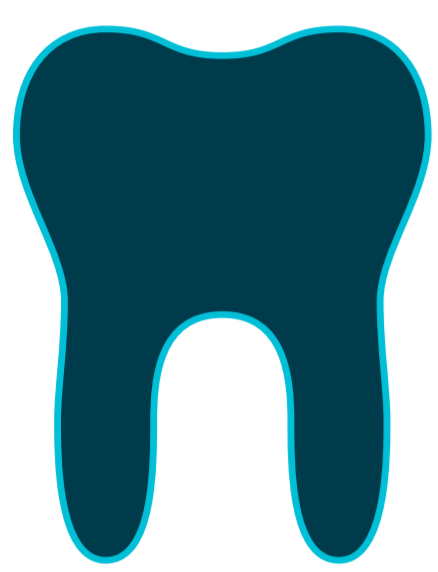
Sector Expertise

- Sole focus on dental sell-side transactions
- Narrow scope of **\$1-15m EBITDA practices**
- Deep understanding of the business models, investor focus points, and regulatory environment



Investor Relationships

- Extensive knowledge of all buyer types, including DSOs, Private Equity Firms, and Family Offices
- Insight into each DSO's areas of focus, investment horizon, and reputation
- Years of **experience working on the buyside** gives TUSK a unique perspective



Tailored Solutions

- Compelling practice positioning attracts **multiple offers from the right buyers**
- In-depth analysis of both headline valuation and detailed contract terms allows for true comparisons
- Custom structuring of each transaction maximizes value and achieves shareholder goals



Process Excellence

- TUSK offers a **"Marketed Sales Process"** that allows clients to explore multiple offers simultaneously
- Rigorous analytical and operational due diligence allows TUSK to mitigate potential deal issues
- Constant support for management through the complex sales process

19 unique buyers
across the past
23 transactions

≥4 Offers on
Every Deal We
Take to Market

TUSK Process beats
Unsolicited Offers
by 33-100%

\$600M+ Dental
Deals Closed;
>60% Specialty

